

Profit and Loss

Talking Through Art

For the year ended 31 December 2023

2023

Trading Income

Other Revenue	1,400,000.00
Sales - Mosquito Nets	1,412,500.00
Sales - Other	4,371,383.00
Sales - Shopping Bags	38,000.00
Sales - Sisal - Baskets	22,233,995.00
Sales - Sisal - Coasters	882,000.00
Sales - Sisal - Trivet	9,975,992.00
Sales - Sisal - Wall Hangings	946,000.00
Total Trading Income	41,259,870.00

Cost of Sales

Cost of Goods Sold	10,000.00
Total Cost of Sales	10,000.00

Gross Profit

41,249,870.00

Operating Expenses

Advertising	219,000.00
Animal Expense	514,800.00
Bank Fees	510,509.00
Cleaning	249,044.32
Consulting & Accounting	900,000.00
Delivery fees	633,900.00
Entertainment	37,000.00
Finished Products Expense (Payments to Ladies)	17,477,753.00
Freight & Courier	419,160.00
General Expenses	2,030,710.00
Legal expenses	10,000.00
Light, Power, Heating	592,990.00
Local Tax Expense	87,443.00
Local Transport (Motos or Taxi)	463,400.00
Materials for Products	2,576,000.00
Meals for Staff	1,804,400.00
Motor Vehicle Expenses	154,500.00
Office Expenses	800,000.00
Printing & Stationery	268,000.00
Rent	40,000.00
Repairs and Maintenance	963,000.00
School Fees (from donations)	1,078,100.00
School Materials (from donations)	459,200.00
Subscriptions	1,000.00
Teaching Expense	271,000.00

	2023
Telephone & Internet	243,500.00
Travel - National	11,500.00
Unknown Expense	(299,110.00)
Wages and Salaries	3,715,000.00
Total Operating Expenses	36,231,799.32
Net Profit	5,018,070.68